

Why RoboForm Enterprise Is Better than Single Sign-On

RoboForm Enterprise, a full-featured Password Management Solution, provides a simplified, secure, client-based alternative to SSO. It solves the same problems as traditional SSO at a fraction of the cost and effort.

“RoboForm Enterprise provided 90% of the value that other Enterprise Single Sign-on solutions promised, with only 10% of the effort at a fraction of the cost.”

*Curt Rynties
Vice President Information Technology
M Financial Group*

Fast and Easy to Roll Out

SSO implementations are typically difficult and time consuming. RoboForm Enterprise offers a simplified installation process that can be up and running in minutes, giving administrators the flexibility to quickly customize and control password settings.

- Does not require you to hire a team of consultants to plan and implement, nor make changes to application infrastructure.
- Relies on existing mechanisms, i.e., securely stores and ‘remembers’ usernames and passwords automatically, thus, eliminating the need to change user profiles or applications.
- Is compatible with most automated software deployment mechanisms, making it as easy to install on 1,000 computers as it is on one.
- If required, administrators can also centrally customize every feature in RoboForm Enterprise to meet specific corporate security and password standards, in less than 30 minutes!

Flexibility in Accessing Everyday Business Applications

Unlike SSO, RoboForm Enterprise supports virtually all business applications including legacy systems.

- Any user, employee, partner, or other stakeholder in the organization can benefit, even those using 3rd party applications and systems.
- Continues to work as systems evolve automatically, with no additional integration work or infrastructure changes required.

Cost Effective with Immediate ROI

Traditional SSO is very expensive. RoboForm Enterprise provides:

- Reasonable pricing at a fraction of the cost of SSO
- Instant IT savings with fewer help desk calls and more productive employees.

WHY TRADITIONAL SSO IS NOT THE ANSWER

No one disputes that passwords are essential for protecting enterprise networks and applications.

However, employees are drowning in passwords.

According to a recent Aberdeen research report, 9 out of 10 enterprise users have multiple passwords. And, over 80% of organizations surveyed, say their policies require passwords to be changed on a regular basis. The reality is that users just cannot remember multiple, complex passwords, especially if they have to change them every 30-60-90 days.

As the number of passwords goes up, effectiveness actually decreases. Users resort to unsecure practices like writing passwords down and more frequent help desk calls to reset lost passwords.

Such concerns are why Enterprise Single Sign-On (ESSO) came into being. Adding a security layer on top of an enterprise’s applications and network resources, ESSO gives users access to all their business applications using a single password. However, the technology itself comes with its own set of problems.

- **Expensive, Time-consuming and Complex.** To implement ESSO, IT staff must assemble ALL employee passwords—which is a formidable task even for small to mid-sized companies. They must then configure the system to integrate with myriad login protocols and applications spread across the enterprise with tremendous (and expensive) customization and maintenance work required.
- **Interoperability Issues and Difficulty Supporting 3rd Party or Partner Sites.** It’s not always possible to configure ESSO systems for use with 3rd party or partner systems, especially with the growth of collaborative and distributed computing.
- **Vulnerability with a Single Point of Attack.** Because everything “password” now resides in one place (in the centralized SSO system), it creates the perfect target for hackers who want access to any, or all, system resources.

Secure, Distributed Solution with No Single Point of Attack

With standard SSO, all passwords are stored in a central database, so if anyone gets access to the database, the entire Enterprise will be compromised. And, having to reset all these passwords is a dubious and costly effort. With RoboForm Enterprise:

- Flexible and distributed architecture ensures that there are no “keys to the kingdom” that will allow hackers to compromise an enterprise’s password storehouse.
- Each employee’s passwords are stored using powerful AES encryption with a Master Password as a key. Each Master Password is known only to the employee, keeping RoboForm Enterprise unusable to an outsider who does not know the Master Password.

Increased Employee Productivity with a Single, Secure Login to All Applications

RoboForm Enterprise offers a clear alternative or complement to existing SSO solutions, which are plagued with the inability to deliver on the promise of truly reducing logins down to a single password.

- Employees no longer waste time trying to remember their multitude of passwords or getting help to reset forgotten passwords. RoboForm Enterprise ‘remembers’ for them.
- Automatically logs users into the critical applications they use every day, reducing the time-consuming login process down to one click, empowering and making employees significantly more productive.



Less Work for IT Staff with an Intuitive Interface that Automatically ‘Learns’ and ‘Remembers’ Passwords

In a standard SSO implementation, you need to assemble all of your passwords for all users into one central database, even if some of the users will never use many of the passwords. This is a very time-consuming process. With RoboForm Enterprise:

- When a user enters a new password, it simply offers to save and securely store this new password for the employee.
- Originally built for consumers and now used by millions of users worldwide, the software is designed to simplify password management and meet the needs of the most novice user. Users can be up and running quickly with little to no training required.

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Using RoboForm Enterprise, most companies experience a positive ROI in less than three months just from help desk savings alone!